

Medical & Pharma Junior Field Development Engineer (m/f/d)

1 month ago

Requisition ID 2021-11624 **Germany** **Sulzbach**

Overview:

We create chemistry but we are much more than a **chemistry company**: We're engineers, scientists, technical experts and logistics specialist. We're problem solvers, advisers and product designers. We have **100 years of experience, a global network** and a **great passion for chemistry** that comes from the heart. This is how we make sure that our plastics drive the cars of tomorrow, that our **emulsions** make interior paints even more eco-friendly and that our **sweeteners** reduce sugar also in your food products.

We are a **global technology leader** in the production of chemistry solutions and specialty materials used in most major industries and consumer applications which are also part of your everyday life. **Headquartered in Dallas (Texas)** our global network includes around **7,700 employees, more than 80 locations in 20 countries** and helps us use 'good chemistry' to make our lives a little bit safer, cleaner and better – everyday.

We are looking for an **Medical & Pharma Junior Field Development Engineer (m/f/d)** to support our team in **Sulzbach (Frankfurt / Main)**.

Responsibilities:

- Create and support proactively opportunities applying Celanese Medical portfolio at Pharma OEMs and Contract Manufacturing and Design Organizations
- Connect with development and design engineers understand their specification requirements and uncover unmet needs
- Engage new prospects and leads within the medical device industry in context of diligent lead management
- Understand the performance and value proposition of Celanese material solutions to satisfy customer expectations
- Support sales team in creation of strong key account plans
- Support opportunity mapping at prospects and key accounts in close collaboration with the medical marketing team
- Provide pre-sales technical support by responding to product/process related customer queries
- Work with Business Line on product value evaluation
- Maintain all data in Salesforce.com

Qualifications:

- Bachelor/ Master's degree in technical or scientific area (Plastic, Chemical, Mechanical or similar)
- Technically minded and high willingness to learn new skills
- Strong team player and good communication skills to establish valuable relationships with colleagues and customers
- Ability to identify and proactively pursue new prospects, leads and opportunities
- Strong customer focus
- Initial work experience gained through internships/working student positions is beneficial
- Fluent in English and German, third European language of benefit

We offer

- a dynamic and intercultural work environment
- flat hierarchies
- a strong team work mindset across departments
- flexible working options
- company pension insurance

For more information click to www.celanese.com

Are you interested in this position? Then we would love to hear from you. Please feel free to apply via our career site. If you have any Questions please contact Ilham El Bouazzati : +49 (0)69 45009 1321

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